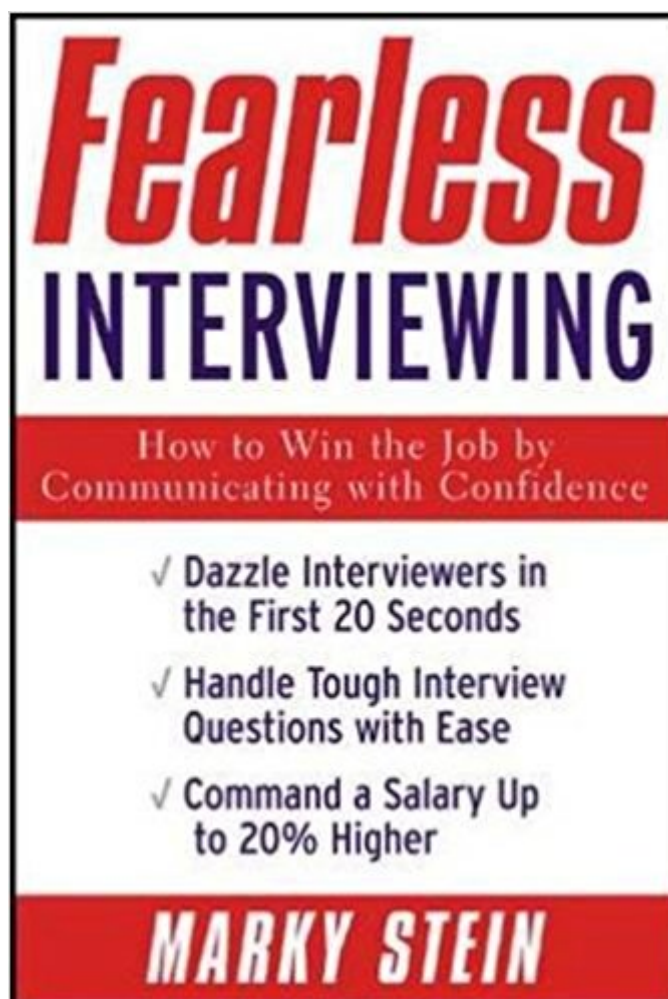


The book was found

# Fearless Interviewing: How To Win The Job By Communicating With Confidence



## Synopsis

A proactive new strategy for removing anxiety, and regaining control, throughout the job interview process "Marky Stein's book is wonderful. She gives us a thorough analysis of the whole interviewing process. Fearless Interviewing is clear, kind, and full of good advice.... Highly recommended." - Barbara Sher, author of Live the Life That You Love A job interview is one of life's most stressful and challenging experiences. Fearless Interviewing presents a strategic approach to interviewing, one that tips the scales back in favor of the job applicant. It provides useful advice on all aspects of the interviewing process, including how to:

- Dazzle interviewers in the first 20 seconds
- Handle tough interview questions with ease
- Command a salary up to 20 percent higher

## Book Information

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## Customer Reviews

Marky Stein is founder and president of a successful career counseling and consulting firm. A frequent speaker at career development conferences, she has written for national publications and websites, including The Wall Street Journal, iVillage, and Career Source.

This is an awesome workbook to help you build your self confidence in your skills and discover even more hidden ones you probably have overlooked or not considered as a skill at all! Then from your numerous skills-you will be able to answer those dreaded interview questions-What are your

strengths/weaknesses? -With total confidence!! And that's just for starter's!

Wow! What a great book! Stein does an excellent job in guiding readers through the interview process from beginning to end. She also helps readers to organize their thoughts and accomplishments so that they feel confident in being able to answer any question they may be asked. After reading this book and doing the exercises within it, I felt much more confident and prepared when I entered my interview. I have read other interview books in the past, but nothing even comes close to this one. During the interview, I was amazed by the fact that the interviewer asked me so many of the same questions that were provided as practice questions in this book. Stein provides you with strategies to answer these questions. Having these strategies in my arsenal made such a difference. Guess what? I got the job! The interviewer also told me on several occasions that he was very impressed by my responses. Thanks Marky Stein!

Having been self-employed for the past several years, and then being contacted by a major pharmaceutical company for a face-to-face interview, well, needless to say, I was extremely nervous. This book showed me how to break down my skill set, define exactly and precisely what I am good at, how to frame it in my mind and then pitch it during the interview. It also shows you how to negotiate for a better salary, better compensation package, more vacation time...wow! You need to leave some time to read this book through once and then go back through to do the exercises. It took me quite a while to decide exactly which skills I thought would be prudent for the job I was contacted about, so you will definitely need to be willing to spend time on this. But once you have, you will be able to rewrite your resume in a strong fashion and feel confident about who you are and what you are capable of. I decided to read this book based on a recommendation off the Ask The Headhunter website. That guy has lots of great ideas, you can google him to check out the site for more business related topics.

Used this book, got the job and gave it to my son who also got the job. Preparation for an interview like this allows you to feel confident. Highly recommend this method. Takes a bit of work, but has paid off.

I'm a college student seeking internships, and this guide to interviews has been a great investment. Previously, I had a few bad interviews where a question caught me off guard and my brain froze up. After reading this book, those problems were no more! Fearless Interviewing is a terrific "coach" that

will help prepare you for all job interviews. Fearless Interviewing will get you prepared for almost any tough question by helping you organize your personal strengths and skill in an easy-to-remember format. Its process is so simple, that you will wonder why you didn't think of preparing this way! But the best part of this book, is that it takes you through the tiniest level of details in the interview and tells you the proper thing to do; everything from preparing a packet to hand the interviewer, etiquette and body language, understanding what the interview wants to hear, open-door salary negotiation, and how to write an effective follow-up letter. I found the salary negotiation tactics exceptionally helpful. The only downside to this book is that it does not cover the mathematical puzzle-type questions you may face in a real hardcore interview, where the employer wants to test "how smart you are." Most investment banks, consulting firms, and Silicon Valley companies ask seemingly silly math problems to push your brain to the limits, for example, "How many pennies do you think can fit in this room?" Fearless Interviewing is an excellent general gameplay book for all job interviews, but if you are interviewing to be among the top 1% firms, the best of the best jobs, you may need some additional books to give you some more practice!

Great book filled with an excellent approach to interviewing. I also love her previous book on resumes (which I started getting calls once I switched to the new format). Highly recommend!

A Job Coach recommended that I get this book, and I was happy I did. I believe it should be required reading for all looking to make a move or prep for the interviews to come. It helps you identify your skills, your traits, and your worth. The book includes many useful tasks you need to complete to dig down and reveal your attributes and traits and skills.

This book exceeded my expectations. It helped me better understand my skill set and how I can convey that information to the employer.

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Confidence: Gorilla Confidence - Simple Habits To Unleash Your Natural Inner Confidence (Self Esteem, Charisma, Personal Magnetism & Self Confidence)  
Confidence: Gaining the Confidence You Need to Succeed in Life.: Easy Tips & Tricks on How to become more Self Confident and Gain Creative Confidence (Confidence: ... Person You've Always Wanted to be. Book 1)  
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